

THE COMPLETE RESOURCE FOR SPECIALTY RETAILERS

Gift Shop[®] Plus

WINTER 2022

Too Fun!

STANDOUT TOY STORES

WINTER INTRODUCTIONS

KITCHEN LOOKBOOK

HOME DÉCOR TRENDS

PETS

INCLUDING:
museums&MORE

Just RELEASED!

BY DEBBIE EISELE
Managing Editor

DIGITAL MARKETS AVAILABLE 24/7

Faire

JuniperMarket

MarketTime
(formerly known as Brandwise)

NY NOW Digital Market
Shopee Online



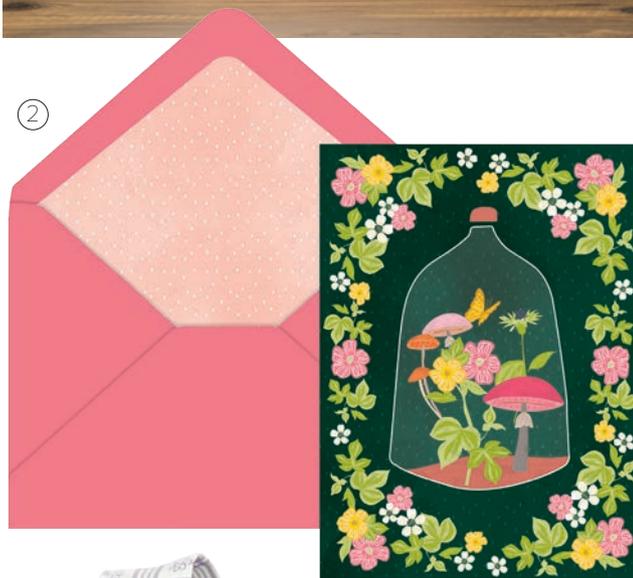
Indoor/Outdoor Pillows by Kate Nelligan.
Peking Handicraft. Circle 313.
Dallas Total Home & Gift Market, Atlanta
Market, Las Vegas Market, JuniperMarket.

New-to-market introductions are opening the winter 2022 buying season with fresh designs

It's 2022 and in-person shows are happening again, but that doesn't mean the digital offerings are going away any time soon, if anything the digital options are increasing. This year, physical markets kick off in January with Dallas Total Home & Gift Market, Atlanta Market, Seattle Mart, Surf Expo, LA Mart, Las Vegas Market, Minneapolis Mart, Philadelphia Gift Show and others.

"Being the first market of the year is critical for buyers who want the opportunity to see it first and place orders first. We're expecting another record show of buyers making the decision to come to Dallas to discover the widest array of new products first," Cindy Morris, president and CEO, Dallas Market Center, said.

"IMC is primed to kickstart the 2022 retail year with omnichannel sourcing opportunities that can't be



beat,” said Bob Maricich, CEO for IMC. “Atlanta Market and Las Vegas Market offer an unmatched depth and breadth of resources – including innovative newcomers and customer-favorite brands – plus business-building programming and engaging amenities all in person.”

February and March are also filled with buying opportunities. February Atlanta Apparel, The International Fashion Jewelry & Accessories Show, NY NOW, and Toy Fair New York are markets that all offer plenty of inspiration and buying opportunities.

If traveling to markets isn’t on your agenda, digital markets are available 24/7. Faire, JuniperMarket, MarketTime (formerly known as Brandwise), NY NOW Digital Market and Shoppe Online are some of the year-round online buying platforms buyers can explore.

“The newly launched JuniperMarket offers top brands and best-sellers available anytime and everywhere. With these powerhouse sourcing opportunities, we are excited to welcome the gift industry from coast to coast to discover what’s next this January,” said Maricich.

“MarketTime powers over 300 unique shopping experiences with agencies, brands and associations across North America, enabling trusted networks to conduct commerce more efficiently. These marketplaces offer buyers over 20 million products and the opportunity to work with more than 6000 expert salespeople. Check

1. Ski Rental/Boot Rental Frame. Melrose International. Circle 314. *Dallas Total Home + Gift Market, Atlanta Market, Las Vegas Market.*
2. Cottage Cloche Boxed Notecards. The Gift Wrap Company. Circle 315.
3. My Grandkids Have Paws Dirty Paws Boa. DEMDACO. Circle 316. *Dallas Total Home & Gift Market, Atlanta Market, Las Vegas Market.*
4. Cactus Leather Apple Watch Band. KEVA Style. Circle 317. *Dallas Total Home & Gift Market, Atlanta Market.*

HOME & GIFT MARKETS

Dallas Total Home & Gift Market | Jan. 5-11

Surf Expo | Jan. 5-7

Atlanta Market | Jan. 11-18

LA Mart | Jan. 16-22

Seattle Mart | Jan. 18-22

Las Vegas Market | Jan. 23-27

The Minneapolis Mart | Jan. 28-Feb. 1

Philadelphia Gift Show | Jan. 30-Feb. 2

NY NOW | Feb. 6-9

Toy Fair New York | Feb. 19-22



Handed By Brand
SOHO Bag.
3 Kids Kompany.
Cirlice 318.
Atlanta Market.



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5. Utility Tote. Simply Southern. Circle 319. *Dallas Total Home & Gift Market, Atlanta Market.* 6. Heroic Windbell, Large. Woodstock Chimes. Circle 320. *Dallas Total Home & Gift Market, Atlanta Market, Las Vegas Market.* 7. 12 Days of Candles. Northern Lights Candles. Circle 321. *Dallas Total Home & Gift*



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out markettime.com/marketplaceresources to learn more,” said Chris Happ, CEO for MarketTime (formerly Brandwise).

“After launching across 15 markets in Europe and the U.K. this year, we empowered customers on the Faire platform to shop from thousands of discounted global brands at our first-ever global trade show, Faire Summer Market. Next year, we’re thrilled to bring back Faire Winter Market, returning Feb. 1–5, 2022 as a global event where retailers can secure increased discounts on European brands as well as free shipping and import duties,” a Faire spokesperson shared.

Sourcing products is exciting, no matter how it is accomplished. Here’s a roundup of some inspirational finds for you to peruse ahead of your buying adventure. **GS**

Market, Atlanta Market, Seattle Market, Las Vegas Market, Minneapolis Market, Faire. **8.** Bolga Wall Fan Hangings. Acacia Creations. Circle 322. *Faire.* **9.** Marker Board. P. Graham Dunn. Circle 323. *Dallas Total Home & Gift Market, Atlanta Market, Las Vegas Market.* **10.** Washed Metal Sunflower & Bee Watering Can. The Hearthside Collection. Circle 324. *Atlanta Market.* **11.** Cards by Shari Jenkins. Leanin’ Tree. Circle 325. *Las Vegas Market.* **12.** Watering Can Plant Parent Collection. Primitives by Kathy. Circle 326. *Dallas Total Home & Gift Market, Atlanta Market, Las Vegas Market.*



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