



03 Editorial Views
13 New Products
Summer 2021

Volume 12, Issue 4
July 2021
www.gourmetbusiness.com

Cover Photo: Fiesta Coastal Sea Horse

EDITORIAL VIEWS

You Better Stock Up For These Holidays

I have enjoyed getting back out to the trade shows in recent months, and catching up with my friends in the business, and swapping stories on recent happenings. The great news I am hearing is that business has been quite good in the industries that we serve. However, I am also hearing frequently that all the money coming in the door isn't necessarily staying in the bank account at present. There does exist a variety of supply chain problems that have caused costs to escalate to such a degree that some suppliers are going to have to respond with price increases.

The biggest problem right now is in the area of overseas freight shipments that have frustrated a good many suppliers that sell products made in Asia. In some cases, the product is made, but there are not enough containers leaving port to keep up with the orders ready to be dispatched to our country, creating a back log. If a supplier is fortunate enough to receive confirmation of an open

spot on a ship sailing to America, they are getting quoted artificially inflated prices since the demand has outpaced the supply.

What does this mean for retailers as we move into the important holiday season? I do believe that the notion of just in time inventory is important for retailers to strive for, but I think this year may be the exception to the rule. I think it will be wise this year to stock up on the items that you are most excited about or that have a relatively high rate of historical sales in your retail environment because you may not get another shot this year to order the items in again.

If your going to attend the Las Vegas Market Summer show next month, you should be prepared to order early, increase inventory levels of key items, and don't get frustrated with your retail trading partners if they run out of stock because it's likely out of their control.

See you in Vegas!

3 Gourmet Business Editorial Views



Expo At World Market Center Las Vegas Adds To Distinct Resources Available To Market Attendees During Summer Edition

By David Spencer

Attendees to the upcoming Las Vegas Market Summer show that didn't attend the April staging earlier this year will be delighted by the new home for Gift & Home Temporaries in the brand new 315,000-square-foot Expo At World Market Center Las Vegas. The new temps are front and center as you enter the brand new registration lobby just steps away from the shuttle bus. Best of all, you don't have to step outside to move from the temps to the permanent showrooms, since they are connected to Building C by a short hallway.

The Gift & Home Temps will expose you to some new and exciting resources that offer distinctive products from artisan and specialty producers from all over the world. The more than 200 new and established

gift and home resources are organized in six updated destinations: Gift, Design, Handmade, Home, Immediate Delivery and Luxe. The Expo at WMCLV generated notable buzz around campus from buyers and suppliers alike earlier in the year, and will surely add to the market experience.

There is an exciting array have new products on display throughout the extensive campus. For those seeking great gift items for the upcoming holiday season will be excited by the myriad of choices to choose from.

On the following pages are some examples of the new products that will be available for your consideration as your stock up your store for the busy holiday season.



4 Gourmet Business Las Vegas Market Summer 2021



THE NUTCRACKER HOLIDAY COLLECTION ◀
From Casafina Gifts, LV C123
www.casafinagifts.com

Inspired by Hoffman's tale and Tchaikovsky's subsequent ballet, The Nutcracker, Casafina raises the curtain to reveal a stunning selection of must-have items for the festive season.

The Nutcracker collection reproduces beautiful scenes from the much-loved classical ballet, bringing music, dance and magic to the table.

With its gentle flowing edges and hand-brushed rims, the collection features a classic exuberance through different patterns of dancing figures, sweets and fairies, pine forests, toy soldiers, the Mouse King, Clara and the Nutcracker, posing like a childhood memory over a romantic white glaze. This complete collection will delight both adults and children and make the holiday season more meaningful and memorable. Made in Portugal of fine stoneware.

5 Gourmet Business Las Vegas Market Summer 2021



THIS IS AS FANCY AS I GET CHEESE BOARD ▲
From Totalee Gift, LV Showroom C1012
www.totaleegift.com

Whimsical cheese board with handles adds fun to entertaining and parties.



STONEWARE CREAMER WITH REACTIVE GLAZE ◀

From Creative Coop
Las Vegas C712
www.creativecoop.com

This stoneware creamer is the perfect size for syrup, cream, or a vase and is a wonderful addition to any vintage or country home. It is perfect for milk and creamer for morning coffee and will bring a sense of style to any kitchen. It also looks great with a small plant inside for a minimalist vase or decor piece. It has a beautiful two-tone reactive glaze finish, creamy white on top with a tan stripe on the bottom.

MSRP: \$14.99



SCULPTED STONWARE FOOTED BOWL ◀

From Bloomingville - LV C796
www.bloomingville.us

This oversized stoneware footed bowl has a unique texture, like pulled candy taffy wrapped around a bowl shape. This sculpted bowl has a beautiful creamy light sand color, which allows it to fit in seamlessly with other neutral decor. This bowl is an artistic statement piece, perfect for displaying fruit or as a serving piece for a nice dinner. The dimensions of the bowl are 13-1/2" Round x 7"H.

MSRP: 99.99

GRISHA CENTERPIECE ▼

From Arteriors, LV C379
www.arteriorshome.com

When designing the Grisha, Arteriors looked to hand-weaving techniques long practiced in many cultures across the world. Each centerpiece is crafted by artisans who mold thin bendable rattan into this unique concentric form. Natural and black-stained rattan makes this an ideal addition to tablescapes in natural settings. Finish will vary.



6 Gourmet Business Las Vegas Market Summer 2021



BIANCA COLLECTION ▲

From Pampa Bay, LV C891 & C888
www.pampabay.com

The Bianca Collection from Pampa Bay features gleaming white porcelain, smooth edges, wavy bodies, and a stylish silver rim made with their signature metallic finish. These kitchen necessities are dishwasher safe, tarnish-free, stain-resistant, and can go from the freezer to the oven to the table with ease.



SUNSET BY THE SEA BOWL ◀

From Pampa Bay, LV C891 & C888
www.pampabay.com

This bowl from the Sunset By The Sea Collection features a combination of unique organic shapes, luxurious blue glazed high-fired porcelain, and vibrant gold rims. This dazzling collection recalls the majestic spectacle of the golden rays of the sun dipping down into the horizon at sea. Perfect for any occasion, these pieces are dishwasher safe, tarnish-free, stain-resistant, and freezer to oven to table.



HEART TO HEART COLLECTION ESPRESSO CUP SET ▲

From Pampa Bay, LV C891 & C888
www.pampabay.com

The Heart to Heart collection is the newest release from Pampa Bay. This espresso cup and saucer set features high-fired porcelain pieces with gold decorations for a sweet, romantic touch.

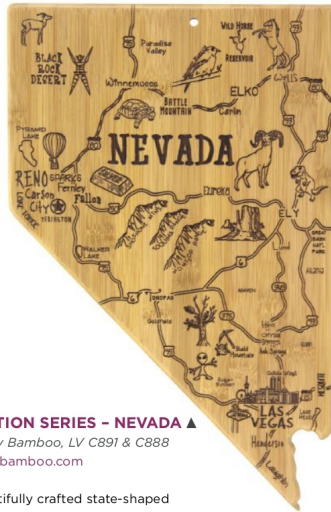
7 Gourmet Business Las Vegas Market Summer 2021



**BALTIQUE SERIES ►
UTENSILS**

From Totally Bamboo, LV C891 & C888
www.totallybamboo.com

The Baltique line from Totally Bamboo is finely crafted from layered birch and vibrantly colored to make a splash. Inspired by Moroccan markets and Greek architecture, these pieces are all beautifully unique. As with all of Totally Bamboo's products, each utensil is safe for use on non-stick and sure to make an impression when used in serving.



DESTINATION SERIES - NEVADA ▲

From Totally Bamboo, LV C891 & C888
www.totallybamboo.com

These beautifully crafted state-shaped cutting boards highlight the best of each state with fun, laser-engraved artwork calling out the top towns and places in the state. Each board is cut to the unmistakable shape of the state. The Destination Series boards also include a wall hang tie to quickly double as wall décor for your home, kitchen or office. They're great for gifts too!



SALT BOX ►

From Totally Bamboo, LV C891 & C888
www.totallybamboo.com

These elegant saltbox containers from Totally Bamboo are made of sustainably sourced bamboo and carved into smooth receptacles. Aside from their rustic charm and dignity, there's also a culinary reason for choosing natural bamboo salt containers. Plastic containers can deteriorate the quality of your salt due to sweating. Bamboo containers allow the salt to breathe, keeping it flavorful and fresh.

8 Gourmet Business Las Vegas Market Summer 2021



HERB-PATTERNED SERVING PLATTER ▲

From Sullivans Inc
www.sullivangift.com

This gorgeous Herb-Patterned Serving Platter is part of Sullivans' new Farm to Table Spring/Everyday 2022 release. Made of dolomite, this 13x8 inch platter features a de-bossed, hand-painted pattern. It's beautiful both as a display piece in a plate rack or as a utilitarian piece on the table. Inspired by Provincial French Country, this beautiful design is exclusive to Sullivans and is available in coordinating tableware. The platter is food and dishwasher safe.

MSRP: \$36.00

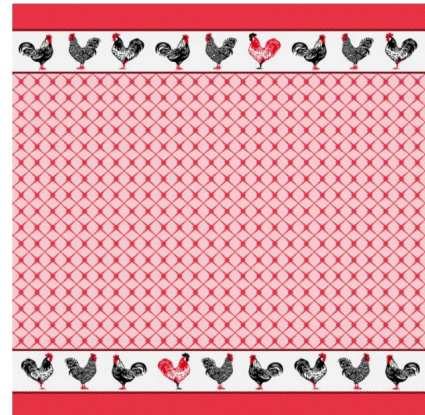


LAVENDER HERB WREATH ▲

From Sullivans Inc
www.sullivangift.com

This Lavender Herb Wreath highlights a versatile array of herbs and adds a striking display to any kitchen wall, door, or table. It measures 22 inches in diameter and features subtle grays, greens, and purples. This wreath is exclusive to Sullivans and is available in coordinating accent rings and swag. It is part of Sullivans' new Farm to Table Spring/Everyday 2022 release.

MSRP: \$125.00



RED ROOSTER LINEN CLOTH ▲

From Mierco
www.mierco.com

Mierco Fine European Linens featuring rich-woven jacquards in holiday designs including Holiday Tree, Eiffel, Hearts and Winter Cardinals. Traditional oversized European rectangles and squares made of 100% Cotton.

9 Gourmet Business Las Vegas Market Summer 2021



HUMPHREY TRAY ▲
From Arteriors, LV C379
www.arteriorshome.com

A refined composition of solid brass and charcoal-stained vellum adorn the sweeping profile of the Humphrey Tray. At a sizable scale, the elongated planar handles and subtle curved edge provide the perfect platform for showcasing treasured items or for placing atop a cocktail ottoman. Vellum may vary.



CAMBRIA NAPKINS ◀
Pom Pom At Home, LV C506
www.pompomathome.com

The Cambria napkins range from Pom Pom At Home is made of 100% cotton with a finished edge. They napkins are available in a broad color range of navy, ocean, natural and grey.

10 Gourmet Business Las Vegas Market Summer 2021



SOUR CHERRY FRUIT SAUCE ▼
From Chukkar cherries, LV Floor 11, 12GG
www.chukkar.com

Free of artificial ingredients and corn syrup, our signature Fruit Sauces are made from whole Washington cherries and real sugar. Each Fruit Sauce brims with the season's freshest cherries to help the home chef create an incredible dessert topping or filling. One of our overall bestsellers that keeps customers come back for more, our Cherry Fruit Sauces pop with vibrant flavor and a jeweled texture.

MSRP: \$14.95



11 Gourmet Business Las Vegas Market Summer 2021



Atlanta #2-3-200 | NY NOW #2816 Javits | Las Vegas #E-751



Mierco Fine European Linens

Mierco is a designer, importer, and wholesaler of European linens – primarily fine quality jacquard tea towels from all corners of Europe. Specialty retailer customers appreciate the quality, designs, and colors of Mierco linens.

Mierco designs complement most food categories and the holiday designs are gorgeous!

Mierco quality tea towels are perfect for cross-merchandising, as these tea towels add a "last a lifetime" element to gift baskets.

info@mierco.com | 888-277-8838 | www.mierco.com



WINE CHILLER ▲
From Chic Chill, LV Temps Booth # 913
www.chic-chill.com

Beautifully display 1, 2 or 3 bottles of your favorite Wine or Champagne and perfectly chilled all evening. Bottles easily slip into the patented aluminum insert without ever touching the ice. The Chic Chill is available in 4 different finishes: Copper, Brass, Stainless Steel and Farmhouse-Rustique. Carefully handcrafted by artisans for the perfect synthesis of beauty and utility.

BANDOL COLLECTION GLASSWARE ▼
From Zodax, LV Showroom C502
www.zodax.com

Inspired by the quaint tranquility of Bandol, Provence, the Bandol Collection will bring cultured appraisal and unrivaled elegance to any bar, kitchen or living space. The classic pinstripe design of our glassware is expertly cut to romantically refract both natural and artificial light, while the textured ripples around the edges and rim make these glasses pleasant to sip and to hold. Perfect for entertaining guests or a relaxing night at home, every sip will feel like a fine dining experience you won't soon forget.





ROUND WRAP ◀
 From Buzzee Wraps, LV Temps E-829
www.buzzeewraps.com

The Buzzee Round Wrap is designed for storing most commonly unfinished and leftover food types! Each printed pattern reminds you of what's inside. Simply wrap your leftover produce and then seal with the warmth of your hands. Onion, pepper, citrus, apple and avocado are the most common foods stored in plastic wrap or bags, so making the switch to Buzzee is an easy way for you to make your fridge more eco-friendly!

MSRP: \$9.99



BEESWAX COTTON WRAPS ▲
 From Toff & Zürpel
www.ameico.com/collections/toff-zurpel

Set of two beeswax covered organic cotton sheets in gift box. Made of bio-cotton, regional organic beeswax, traditional pine resin and fair traded organic coconut oil. The beeswax wrap is the practical, natural and reusable packaging for your food. It replaces aluminum & cling film, plastic & paper packaging as well as bulky lunch boxes and can be used in the fridge or freezer, at home or on the go. Beeswax wraps are water-repellent and flexible. Cover vessels and plates with the cloth, cling to cut fruit and vegetables, wrap salads and herbs, wrap cheese, bread and slices. Use the heat of your hands to mold the wax to the surface you are covering. Do not use to store fish or raw meat.

RETAIL: \$13.00 - \$40.00